



Collections

Poorly managed outstanding accounts receivable can debilitate the efficiency of any company, negatively impacting the bottom line, customer relations, working capital, and productivity. Even the best efforts of a company to collect on its own behalf can strain external relationships with customers and suppliers while diverting important internal resources from creating value.

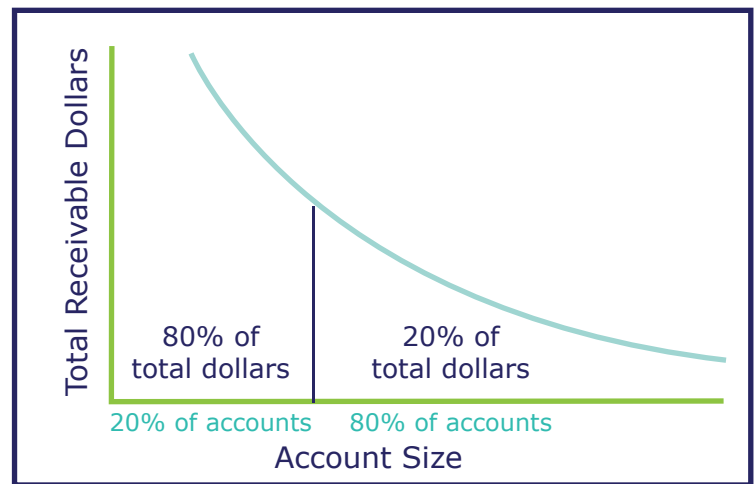
Not surprisingly, most North American companies prefer to outsource debt collection, thereby accessing the most current technology and methodology to resolve balances while allowing their own company to focus on their core competencies. A growing trend is to tightly integrate accounts receivable service providers as soon as invoices are generated so that best practices are utilized from the outset to maximize collection yield.

As a result, more companies are turning to Incoho for their outsourced debt collection and accounts receivable management services. Incoho's unique model allows us to achieve maximum collection yield while minimizing costs.

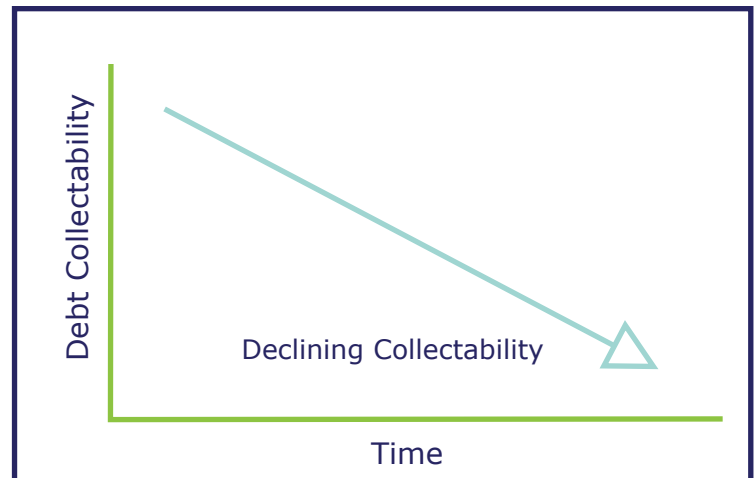
We can provide your company with:

- A professional and effective collection operation that will provide maximum recovery results
- A full-service agency for the entire recovery cycle
- A dedicated collection team that is sensitive to client needs, understands your industry, and is responsive to all requirements
- Few to zero client complaints while accelerating cash flow
- Global collection abilities
- Investigative research if necessary to generate company profiles

The Incoho Advantage is rooted in our commitment to superior effectiveness, efficiency and experience while maintaining excellent customer service.



Where do you focus your efforts?
Is a two tiered approach to your portfolio ideal?
Let us show you how we can help.



When do you escalate an account for collections?
When should a demand letter be sent?
Let us show you how we can help.